

## Message Text

UNCLASSIFIED

PAGE 01 HONG K 03382 260323Z  
ACTION EB-08

INFO OCT-01 EA-09 ISO-00 COME-00 CIAE-00 INR-07  
NSAE-00 L-03 JUSE-00 /028 W  
-----261139Z 119529 /12  
R 250642Z MAR 77  
FM AMCONSUL HONG KONG  
TO SECSTATE WASHDC 4235

UNCLAS HONG KONG 3382

E.O. 11652: N/A  
TAGS: BGEN, EGEN, HK  
SUBJECT: REGULATIONS AND/OR LEGISLATION CONCERNING FEES OR COMMISSIONS

PAID BY U S FIRMS TO OVERSEAS AGENTS

POST RECEIVED INQUIRY FROM HAWKER DE HAVILLAND LTD (HK) CONCERNING  
CURRENT REGULATIONS AND/OR LEGISLATION AFFECTING FEES OR COMMISSIONS  
PAID BY U S MANUFACTURERS TO FOREIGN AGENTS FOR PURPOSES OF  
FACILITATING OVERSEAS SALES. HAWKER DE HAVILLAND IS ESPECIALLY  
INTERESTED IN CONTROLS ON SALES COMMISSIONS ON AIRCRAFT AND AIRCRAFT  
SPARES. PLEASE FURNISH INFORMATION ON SUCH REGULATIONS AND/OR  
LEGISLATION.  
CROSS

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BUSINESS FIRMS, FEES, FOREIGN INTEREST REPRESENTATION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 25-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977HONGK03382  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770104-0905  
**Format:** TEL  
**From:** HONG KONG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770323/aaaaatgv.tel  
**Line Count:** 37  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 1e8c61b2-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 30-Sep-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2999614  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REGULATIONS AND/OR LEGISLATION CONCERNING FEES OR COMMISSIONS PAID BY U S FIRMS TO OVERSEAS AGENTS POST RECEIVED INQUIRY FROM HAWKER DE HAVILLAND LTD  
**TAGS:** BGEN, EGEN, HK  
**To:** STATE  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/1e8c61b2-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009